



dwong@businesslawyers.com  
Direct Line 416-368-0582

Derwin is an avid bass angler, which, with reading, provides the necessary relaxation from the seriousness of law.



## Derwin Wong

CALLED TO THE BAR (ONTARIO) 1993

*Areas of Practice: Banking and Corporate Finance, Corporate and Commercial, Franchising and Licensing, Commercial Leasing, Intellectual Property*

“I take the time to ‘connect’ with my client, to ensure we communicate clearly. I take the time to learn how their business works. Listen, listen again, understand, act; in that order. Legal theory is one thing, but it’s the practical effective application to resolve an issue that is the real test of legal skill.”

“Look at an issue from every conceivable angle. Research, investigate until you have a clear understanding. Anything less could be a set up for possible failure. Your solution may not address the entire scope of the problem. That key problem-solving insight might elude you.”

---

### EDUCATION

Bachelor of Laws (LL.B) University of Victoria, 1991  
Bachelor of Commerce (B.Comm.)  
University of Toronto, 1987

---

### ARTICLES

Invalid Disclosure—Part 1  
Invalid Disclosure—Part 2  
Disclosure: Better Late than Never  
Your Disclosure Document: A Living Document  
Doing Business in Ontario and Canada Series—The Choice of Jurisdiction of Incorporation  
Franchise Disclosure 101: A Primer  
Franchise Disclosure: Top 10 Common Mistakes  
Acquiring a Franchise: The Agreements  
Acquiring a Franchise: Preliminary Considerations  
Acquiring a Franchise: Purchasing a New Location  
Acquiring a Franchise: Purchasing An Existing Location  
Acquiring A Franchise: Fundamentals For Success  
Shareholder Benefits: Certain Legal and Accounting Fees

---

### MEMBERSHIPS & ORGANIZATIONS

Law Society of Upper Canada  
Ontario Bar Association, Joint Subcommittee on Franchising  
American Bar Association, Forum on Franchising  
Canadian Franchise Association, Legal & Legislative Affairs Committee  
Counsel, Mississauga Board of Chinese Professionals & Businesses  
Counsel, Smile China Project